

NBC/S/4.5 /2015/555 Date: 01.06.2015

1.6.15

Shri S.Subramanian, DCS - CRD BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai – 400 001

Fax Nos.: 022-2272 3719/2037/2039/2041/2061

Sub: Dissemination of price sensitive information under SEBI (Prohibition of

Insider Trading) Regulations 2015.

Dear Sir,

NALCO would be participating in the investors' conference being organised by M/s. B & K Securities, Mumbai, to various investors and analysts on 3rd June, 2015 at Mumbai. Copy of the presentation material is enclosed for kind reference.

Materials being presented in the conference is also mailed to corp.relations@bseindia.com.

Thanking you,

Yours faithfully, For National Aluminium Co. Ltd.

(K.N.RAVINDRA)
ED-COMPANY SECRETARY



NBC/S/4.5(A)/2015/ 554 Date: 01.06.2015

Shri Hari K
Asst. Vice President,
National Stock Exchange of India Ltd.,
"Exchange Plaza", C-1, Block - G,
Bandra- Kurla Complex,
Bandra (E),
Mumbai – 400 051.

Fax Nos. 022-26598237/26598238

Sub: Dissemination of price sensitive information under SEBI (Prohibition of Insider Trading) Regulations 2015.

Dear Sir,

NALCO would be paricipating in the investors' conference being organised by M/s. B & K Securities, Mumbai, to various investors and analysts on 3rd June, 2015 at Mumbai. Copy of the presentation material is enclosed for kind reference.

Materials being presented in the conference is also mailed to cmlist@nse.co.in.

Thanking you,

Yours faithfully, For National Aluminium Co. Ltd.

(KN:RAVINDRA)
ED-COMPANY SECRETARY

Encl.: As above.

National Aluminium Company Limited



INVESTOR PRESENTATION
JUNE 2015

Contents





Physical Performance

Financials

Our Strength ,Risk & Concerns

Long Term Growth Plan

Responsible Corporate Citizen







Company at a Glance



Ownership

CPSE – Government of India holding as on 31.03.2015 : 80.93%

A Navratna Company

Business Profile

Integrated Aluminium Producer encompassing mining ore to metal

3rd highest aluminium metal producer in India

World wide In the first quartile cost of production of Alumina as well as Metal

Production Capacity

Bauxite Mining Capacity at 68,25,000MT Per Annum

Alumina Production Capacity at 22,75,000 MT Per Annum

Power production capacity at 1200MW

Aluminium Metal production capacity at 4,60,000 MT per Annum

Wind power Capacity at 98 MW

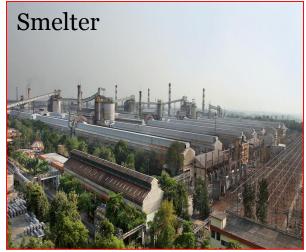


Company at a Glance - Spectrum of Operation















Company at a Glance - Product Profile







Metal

Ingots

Wire Rod

Billets

---- Rolled Products

Alumina

Alumina Hydrate

Calcined Alumina

Special Grade Alumina

Special Grade Hydrate

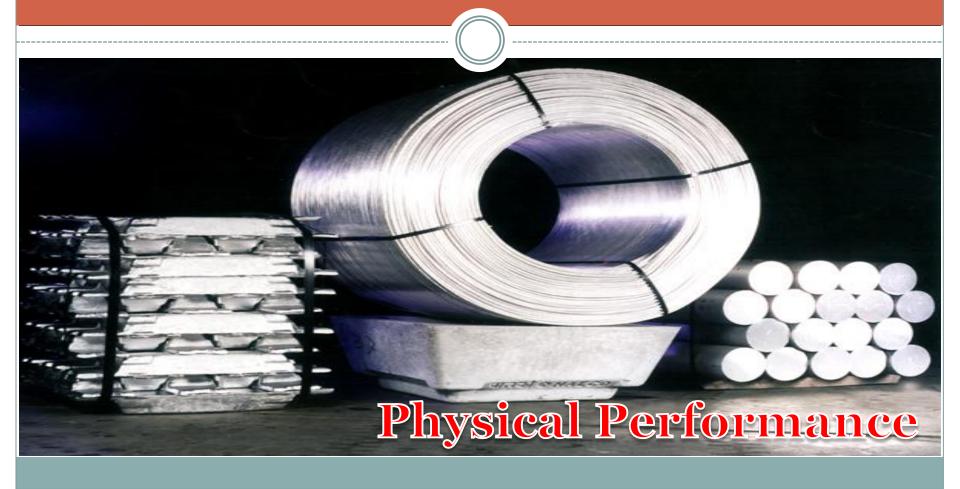
Zeolite

Power

Captive Power

Wind Power





Physical Performance Highlights

Aging Cable Belt impacted Bauxite Transportation & alumina production

Improved Operation efficiency at Captive Power Plant

Effective coal Management at Captive Power Plant

Benefit of Pot shutdown

Emphasis on Product Mix at Aluminium sector

Revenue model of Wind power plants is encouraging

Production & Sales Preceding & Corresponding Periods

Production	Unit	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	14-15	13-14
Bauxite	MT	1787523	1404159	1464475	1435297	1435189	5739120	6292677
Alumina	MT	499500	476500	487,400	460000	427100	1851000	1925000
Metal	MT	78579	79340	81805	82860	83064	327070	316492
Captive Power	MU	1229	1260	1298	1300	1273	5131	4989
Wind Power	MU	20	52	81	16	26	176	144

Sales	Unit	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	14-15	13-14
Alumina-Export	МТ	365074	304901	330198	276889	272607	1184595	1309473
Alumina-Domestic	МТ	8176	10052	10350	9418	10228	40048	33288
Metal -Export	МТ	23525	15026	14442	15022	16263	60752	101243
Metal -Domestic	МТ	57151	62326	66938	67061	69003	265327	218420



नालको 🔊 NALCO MOU Signed with Ministry for FY-2015-16

	Target-Very Good				
Deliverables	Production				
Bauxite (MT)	66,25,000				
Alumina Hydrate(MT)	21,50,000				
Metal(MT)	3,59,000				
CPP-Power Net(MU)	5,683				
Wind power(MU)	181				







Financial Performance Highlights FY-2014-15

Settlement of Disputed cases with Govt. of Odisha

Highest Dividend per Share Declaration in last 4 Years

Highest Net Profit earned during last 7 years(Rs.1,322 Crore)

Highest ever Net Sales turnover achieved (Rs.7,262 Crore)



Financial Performance

Particulars	Period Ended							
	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	14-15	13-14	
Net Sales	1,781	1,651	1,955	1,877	1,778	7,262	6,649	
Other Op. Income	57	29	40	29	23	121	132	
Total Op. Income	1,838	1,680	1,995	1,906	1,801	7,383	6,781	
Other Non Op. Income	135	190	169	152	162	673	558	
Total Income	1,973	1,870	2,164	2,058	1,963	8,055	7,339	
Operating Expenses	1,529	1,403	1,521	1,379	1,373	5,676	5,847	
PBDIET	444	467	643	679	590	2,379	1,492	
Depreciation	141	96	104	116	98	414	525	
Exceptional Income/(Expense)	(49)				148	148	(49)	
PBT	254	371	539	562	641	2113	918	
PAT	172	271	342	354	355	1322	642	

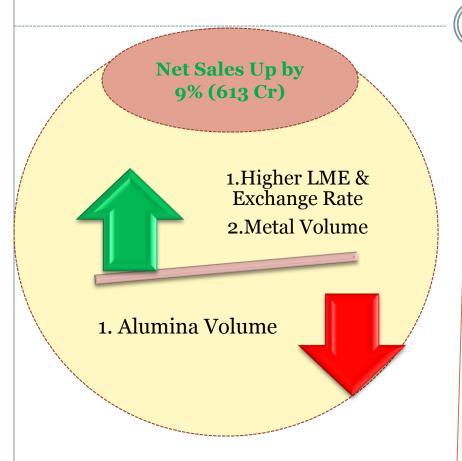


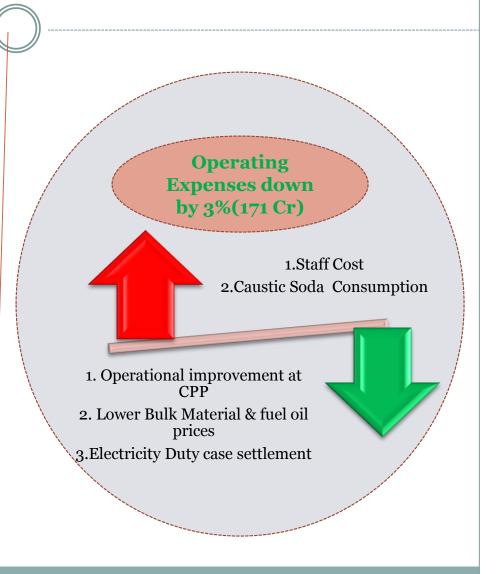
Sales Realisation in US\$

Particulars	Q 4-14	Q 1-15	Q2-15	Q3-15	Q4-15	14-15	13-14
Alumina Export(US\$)	320	322	350	360	333	341	313
Metal Export (US\$)	1979	2,057	2,325	2,390	2,223	2,248	2,037
INR per US\$	61.53	59.78	60.72	62.15	62.05	61.17	60.42
LME	1,708	1,798	1,989	1,968	1,801	1,889	1,772

Highlights -2014-15 (Compared to Previous Year)



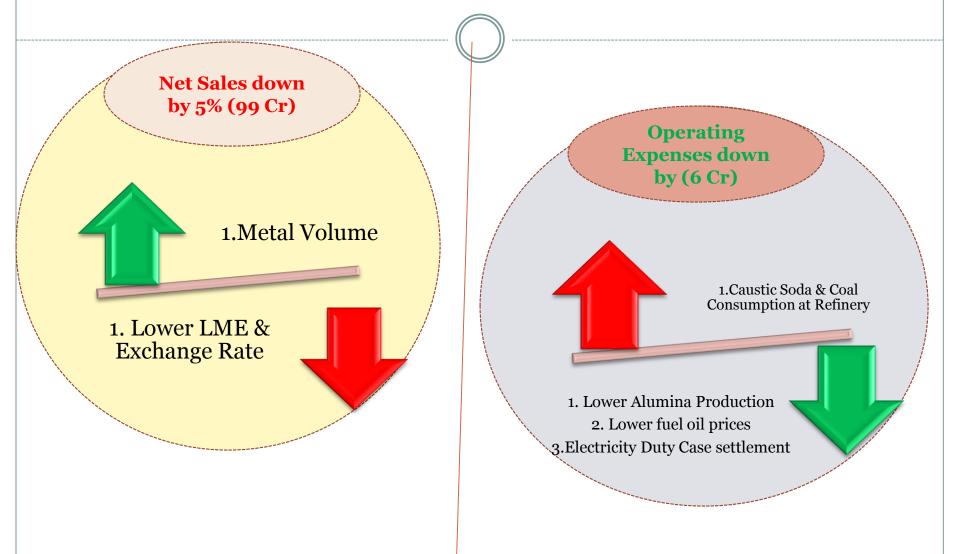




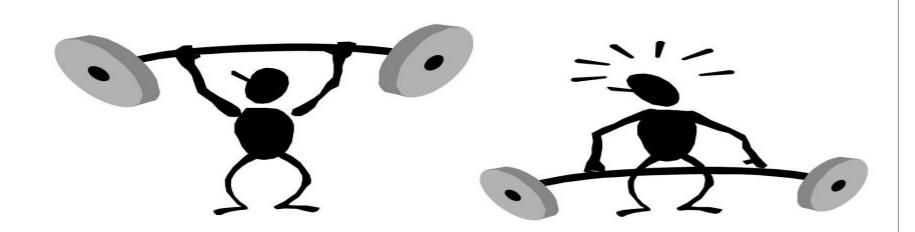
Highlights –Q4-2014-15



(Compared to Preceding Quarter)







Our Strength & Weakness

Our Strengths



Strong Balance Sheet

Debt free company insulated in high interest cost scenarios

Adequate cash and liquid investments to fund future growth plans

Integrated Operation and strategically located

Captive Bauxite Ore Mines to take care of need beyond 20 years

Excellent Corporate image

Our Weakness



Primary aluminium producer with exposure to volatile LME

Inadequate linkage coal

High Employee high cost due to high average age of employees

Ageing of Plant



Long Term Growth Plan





Growth Plans (Major Projects)

Greenfield

Brownfield

Alumina Refinery at Gujarat (1 MTPA)

- JV with GMDC
- Capital Outlay Rs.6263 CR

Caustic Soda Plant at Gujarat (2LMTPA)

- JV with GACL
- Capital Outlay Rs.1788 Cr

Green Energy Initiatives

- 14 MW WPP plant
- 15 MW solar Plant
 - 100 MW WPP

Nuclear Power Plant at JV With NPCIL

Abroad

Exploring opportunities abroad for setting up smelter and power plant

1 MTPA 5th Stream

5TH Stream
 Refinery at
 Rs.5540
 Crore



Growth Plans Status(Major Projects)

5th stream Refinery • Investment decision taken.

Alumina Refinery At Gujara • Result of the exploration of the non operational bauxite mines in Kutch is awaited

Caustic Soda Plant at Gujarat • Financial appraisal favourable for investment.

Green Energy Initiative

- 100 MW Wind power plant-bids under evaluation
- 15MW Solar Plant-Techno Economic Feasibility Report under study

Growth Projects Abroad • Best destination among shortlisted countries being assessed.



Responsible Corporate Citizen



Activities Undertaken to Promote Sustainability



